

NHPDIP Investor Review

NHGFOA Annual Meeting

May 4, 2017

PFM Asset Management LLC One Keystone Plaza Suite 300 Harrisburg, PA 17101 717.232.2723 pfm.com



The NH Public Deposit Investment Pool



- ◆The NH Public Deposit Investment Pool (NHPDIP or the Pool) was created under RSA 383:22-24
- The NHPDIP began operating in 1993
- The Authority for the NHPDIP is the NH Bank Commissioner
- In addition, the NHPDIP Advisory Committee assists and advises the Bank Commissioner on the operation of the NHPDIP
- The objective of the Pool is to earn a competitive rate of return while preserving principal, providing liquidity, and seeking a stable NAV of \$1.00
- In August 2015 PFM Asset Management began serving as Program Administrator and Investment Advisor for the NHPDIP per the terms of its contract with the State



About PFM

- The PFM Group of companies, including PFM Asset Management LLC (PFMAM), provides independent investment and financial services to local, state, and regional government, and nonprofit organizations
- PFMAM is a SEC registered investment adviser that creates investment strategies and manages funds for public sector clients
- As of December 31, 2016, PFMAM had over \$112 billion in total assets under management and advisement





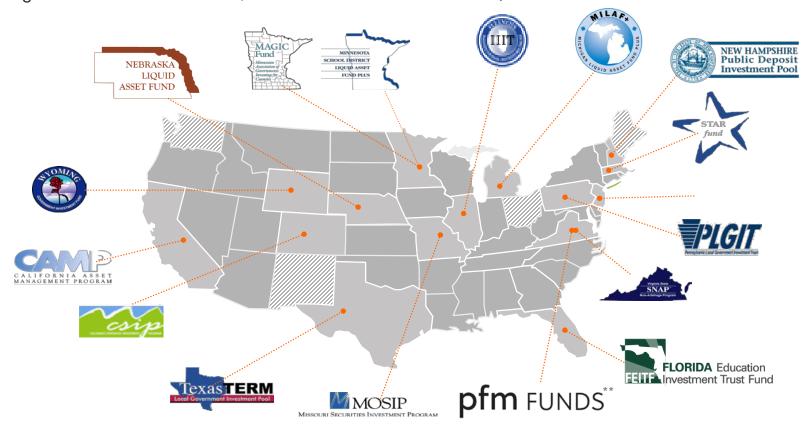
Investment Services

- PFMAM's services include investment advice and portfolio management services:
 - Separate Account Management
 - Fixed Income Consulting
 - Pooled Investment Programs
 - Multi-Asset Class Management
 - Investment and Treasury Consulting
 - Bond Proceeds Management
 - Other Post Employment Benefits (OPEB) and Pension Management



LGIP Experience

• PFMAM currently provides investment advisory and administrative services to 16 pooled investment programs with total assets of \$18.6 billion as of December 31, 2016.



- States where PFMAM Manages/administers LGIPs
- States where PFMAM has provided advisory services to LGIPs and State Treasurer pools



NHPDIP Overview

- Safety remains the #1 objective of the NHPDIP
- Funds are available daily
- The daily yield is based on market conditions; yields will fluctuate as market conditions change
 - The Fed raised rates in December 2016 and March 2017
- There are no transaction fees
- Unlimited Purchases (Contributions) and Redemptions (Withdrawals)
- Unlimited segregation of funds by revenue source or project
- The Pool is rated by Standard & Poor's (AAAm* as of December 31, 2016)
- The Bank Commissioner and Advisory Committee meets with PFMAM at least quarterly

*Standard & Poor's fund ratings are based on analysis of credit quality, market price exposure, and management. According to Standard & Poor's rating criteria, the AAAm rating signifies excellent safety of investment principal and a superior capacity to maintain a \$1.00 per share net asset value. However, it should be understood that the rating is not a "market" rating nor a recommendation to buy, hold or sell the securities. For a full description on rating methodology, visit Standard & Poor's website (http://www.standardandpoors.com/en_US/web/guest/home)

For more complete information about the NHPDIP, please refer to the Information Statement which can be found at www.nhpdip.com/forms-and-documents.



NHPDIP Overview (continued)

- U.S. Bank is the custodial bank
- Extended Cutoff Times
 - 2:00 p.m. for same day wires
 - 4:00 p.m. for next day ACH
- Client Services Group: 1-844-464-7347 (or 1-844-4NH-PDIP)
- Enhanced Online Services Easy Online Network (EON)
 - Initiate transactions by ACH and wire
 - Review historic transactions
 - Download historic statements
 - Ad hoc reporting
 - Investor Resources such as Monthly Market Review
- Specialized services such as procurement card program

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Performance

New Hampshire Public Deposit Investment Pool Fund Facts As of February 28, 2017

Current 7-Day Net Yield ¹	0.74%
Weighted Average Maturity ²	54 days
Expense Ratio	0.30%
Standard and Poor's Fund Rating	AAAm
Investment Adviser	PFM Asset Management LLC

Performance (30-Day Yield %)

	30-Day Net Yield ³
Mar-16	0.46%
Apr-16	0.49%
May-16	0.52%
Jun-16	0.55%
Jul-16	0.48%
Aug-16	0.51%
Sep-16	0.52%
Oct-16	0.59%
Nov-16	0.59%
Dec-16	0.63%
Jan-17	0.70%
Feb-17	0.73%

¹ Current 7-day net yield, also known as the current annualized yield, represents the net change, exclusive of capital changes and income other than investment income, in the value of a hypothetical account with a balance of one share (normally \$1.00 per share) over a seven-day base period expressed as a percentage of the value of one share at the beginning of the seven-day period. This resulting net change in account value is then annualized by multiplying it by 365 and dividing the result by 7.

² Weighted Average Maturity: Calculated by the final maturity for a security held in the portfolio and the interest rate reset date. This is a way to measure a fund's sensitivity to potential interest rate changes.

³ As of the last day of the month. The 30-day yield represents the net change, exclusive of capital changes and income other than investment income, in the value of a hypothetical account with a balance of one share (normally \$1.00 per share) over a thirty-day base period expressed as a percentage of the value of one share at the beginning of the thirty-day period. This resulting net change in account value is then annualized by multiplying it by 365 and dividing the result by 30.

PFM Asset Management LLC ("PFMAM") succeeded Cutwater Asset Management ("Cutwater") as the NH PDIP Program Administrator and Investment Manager, effective August 3, 2015. The portfolio performance and expense information shown in this report is from periods during which Cutwater was the Program Administrator and Investment Manager. The investment strategy employed by PFMAM may differ from the strategy used by Cutwater, however, the investment objectives of the Pool have not changed. The fees payable to PFMAM may also differ from the fees paid to Cutwater. Details about the Pool's investment objectives, permitted investments and expenses can be found in the Information Statement. Past performance is no guarantee of future results. Yields will fluctuate as market conditions change. The current fund performance may be higher or lower than that cited. The yields shown may reflect fee waivers by service providers that subsidize and reduce the total operating expenses of the Pool. Pool yields would be lower if there were no such waivers. Important disclosure information is provided on the following page.



Performance

Current Rate

Class Name	Date	*7-Day Yield
New Hampshire PDIP	4/28/2017	0.86 %

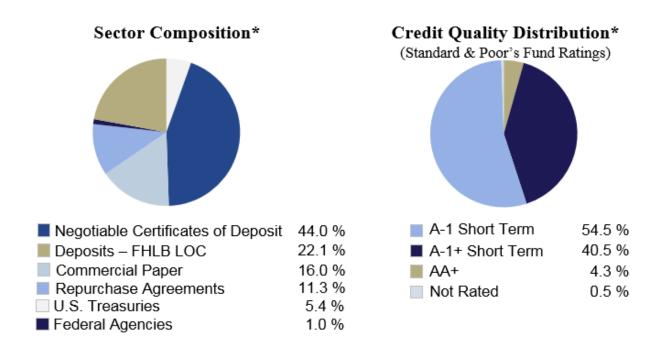
A summary of the Pool characteristics as of the most recent month end is available upon request by calling NHPDIP at 844-464-7347 or under the Investor Resources Section on this website.

Current Annualized Yield

Past performance is not indicative of future results and yields may vary. The "current annualized yield" of the Pool may, from time to time, be quoted in reports, literature and advertisements published by the Pool. Current annualized yield represents the net change, exclusive of capital changes and income other than investment income, in the value of a hypothetical account with a balance of one share (normally \$1.00 per share) over a seven-day base period expressed as a percentage of the value of one share at the beginning of the seven-day period. This resulting net change in account value is then annualized by multiplying it by 365 and dividing the result by 7.



Fund Diversification



Data as of February 28, 2017.

^{*}Percentages may not total 100% due to rounding.

[&]quot;Not Rated" represents investments in certificates of deposit insured by the FDIC.



Your NHPDIP Client Services Team

Beth Hetzel
Managing Director

Chris Trump
Client Services Manager

Client Services Group

- Kecia Cunningham, Key Account Manager
- Anne Parker, Client Consultant
- David Whiting, Client Consultant
- Lynn Wirrick, Client Consultant

1-844-464-7347 or 1-844-4NH-PDIP

Hours of Operation: Monday thru Friday – 8:30 a.m. to 5:30 p.m.



The Client Services Group

Client Services Group New Accounts EON Investor Support & Call Us Toll-Free Assisting with Online access to Communication account opening all your accounts process · Contact us via **One-Stop Shopping** Available to pre- Act as an extension EON Helping investors fill forms to the local enter transactions. Help with initial marketing team Provide update account sign up proactive information, and Knowledge of all Outreach for Walk-throughs outreach and more products services important and tutorials education for information and Review account Central hub for all new investors program updates information and account information answer statement questions

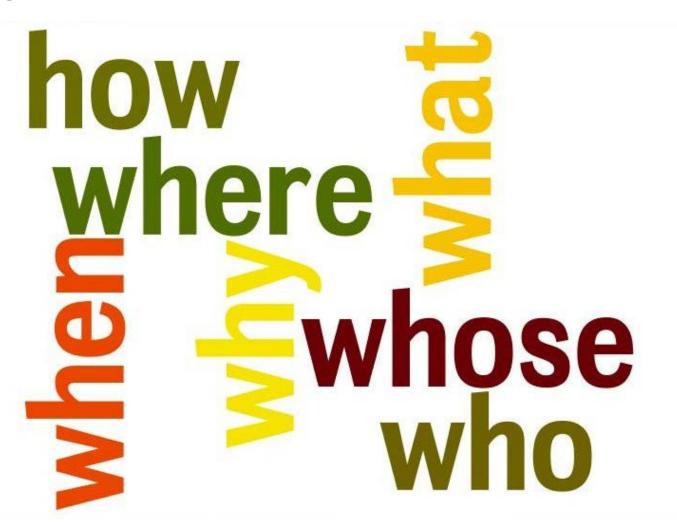


How to Reach NHPDIP

- Jo Ann Klatskin is the Program Representative and is located in New Hampshire
 - **—** 800-477-5258
 - klatskinj@pfm.com
- Client Services Group can be reached toll free at 844-464-7347
- More information about the NHPDIP can be found at www.nhpdip.com



Questions?





Disclosure

This information is for institutional investor use only, not for further distribution to retail investors, and does not represent an offer to sell or a solicitation of an offer to buy or sell any fund or other security. Investors should consider the Pool's investment objectives, risks, charges and expenses before investing in the Pool. This and other information about the Pool is available in the Pool's current Information Statement, which should be read carefully before investing. A copy of the Pool's Information Statement may be obtained by calling 1-844-464-7347 or is available on the NHPDIP website at www.nhpdip.com. While the Pool seeks to maintain a stable net asset value of \$1.00 per share, it is possible to lose money investing in the Pool. An investment in the Pool is not insured or guaranteed by the Federal Deposit Insurance Corporation or any other government agency. Shares of the Pool are distributed by **PFM Fund Distributors, Inc.**, member Financial Industry Regulatory Authority (FINRA) (www.finra.org) and Securities Investor Protection Corporation (SIPC) (www.sipc.org). PFM Fund Distributors, Inc. is a wholly owned subsidiary of PFM Asset Management LLC.