



**NEW HAMPSHIRE
Public Deposit
Investment Pool**

New Hampshire GFOA NHPDIP Overview

Beth E. Galperin
Program Representative
galperinb@pfmam.com

May 2022

New Hampshire Public Deposit Investment Pool (NHPDIP)
P.O. Box 11760
Harrisburg, PA 17108
1-(844)-464-7347
www.nhpdip.com

NHPDIP Overview



- The NH Public Deposit Investment Pool (NHPDIP or the Pool) was formed in 1993 as an instrumentality of local governments and schools for the purpose of jointly investing funds.
 - Solely comprised of New Hampshire governmental entities.
- NHPDIP was created under RSA 383:22-24.
- The Authority for the NHPDIP is the NH Bank Commissioner & the NHPDIP Advisory Board.
 - The Advisory Board includes municipal and government officials just like you.
- The objective of the Pool is to preserve principal while providing liquidity and earning a competitive rate of return.

NHPDIP's Current Service Providers

Oversight	NH Bank Commissioner and NHPDIP Advisory Board
Program Administrator & Investment Adviser	PFM Asset Management LLC
Auditor	RSM US LLP
Custodian	U.S. Bank N.A.

NHPDIP's Current Advisory Board



NEW HAMPSHIRE
Public Deposit
Investment Pool

State Regulatory Authority

Emelia Galdieri – Bank Commissioner, State of New Hampshire Banking Department

Advisory Committee

Statutory Members

Monica Mezzapelle – State Treasurer, NH State Treasury

James Gerry – Director, Municipal & Property NH Department of Revenue*

Appointed Members

Appointed by NH Municipal Association

Daniel R. Lynch – Director of Finance, City of Dover

Appointed by NH School Boards Association

Jamie Teague – Business Administrator, School Administrative Unit 70

Appointed by NH Government Finance Officers Association

Dawn Enwright – Treasurer/Tax Collector, City of Concord
Michelle Bogardus, CTP – Deputy Finance Director City of Manchester

Appointed by NH Bankers Association

Keith Pike – Vice President Government Banking, TD Bank
Joe Thornton – Senior Vice President Retail Banking, Franklin Savings Bank

Appointed by NH Association of Counties

Charles Nickerson – Finance Director, County of Rockingham

*Designee of John T. Beardmore, Commissioner

NHPDIP's Commitment to NH

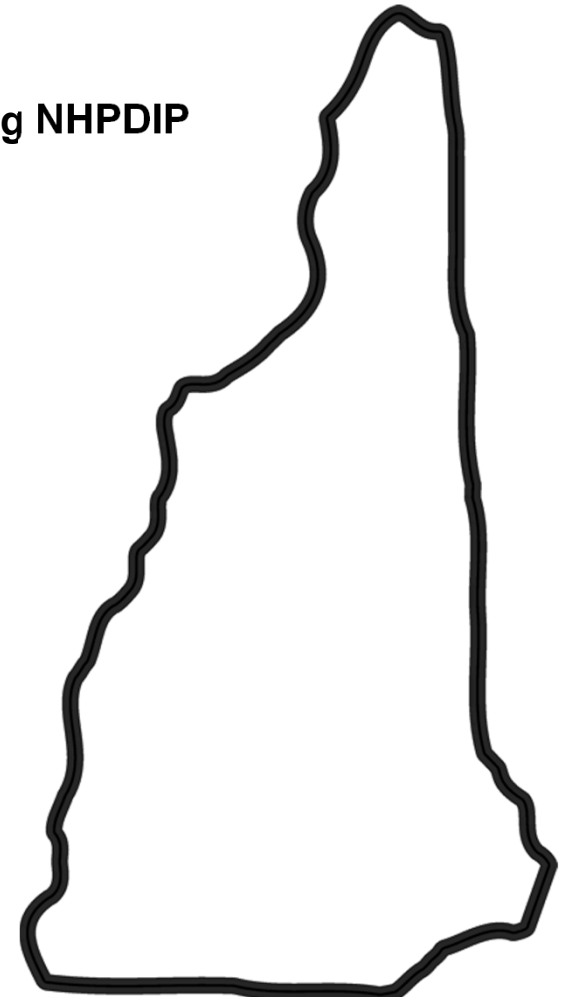


NEW HAMPSHIRE
Public Deposit
Investment Pool

- **1,613* public entity active accounts in New Hampshire are using NHPDIP**

Associations	7	Schools	65
Authorities	5	Towns	475
Cities	146	Trust Funds	760
Commissions	20	Libraries	17
Counties	16	Other	52
Districts**	50		

- **Over \$237 Million* in assets under management**



*As of March 31, 2022

** Districts include Fire Districts, Health Districts and Utility Districts

NHPDIP Fund Facts



NEW HAMPSHIRE
Public Deposit
Investment Pool

	30-Day Net Yield ³	Current 7-Day Yield ¹	0.2489%
April 2021	0.0200%	Weighted Average Maturity ²	35 days
May 2021	0.0200%	Expense Ratio	0.23%
June 2021	0.0200%	Standard and Poor's Fund Rating ⁴	AAAm
July 2021	0.0200%		
August 2021	0.0200%		
September 2021	0.0200%		
October 2021	0.0200%		
November 2021	0.0200%		
December 2021	0.0200%		
January 2022	0.0200%		
February 2022	0.0200%		
March 2022	0.1439%		

¹ Past performance is not indicative of future results and yields may vary. The "current annualized yield" (also known as current seven-day yield) of the Pool may, from time to time, be quoted in reports, literature and advertisements published by the Pool. Current annualized yield represents the net change, exclusive of capital changes and income other than investment income, in the value of a hypothetical account with a balance of one share (normally \$1.00 per share) over a seven-day base period expressed as a percentage of the value of one share at the beginning of the seven-day period. This resulting net change in account value is then annualized by multiplying it by 365 and dividing the result by 7. The yields shown above may reflect fee waivers by the Pool's current or prior service providers. When such waivers occur, they reduce the total operating expenses of the Pool, and the Pool's yields would have been lower if there were no such waivers. Refer to the Pool's Information Statement for further information on the expense of the Pool and fees of its service providers.² Weighted Average Maturity: Calculated by the final maturity for a security held in the portfolio and the interest rate reset date. This is a way to measure a fund's sensitivity to potential interest rate changes.

³ As of the last day of the month. The 30-day yield represents the net change, exclusive of capital changes and income other than investment income, in the value of a hypothetical account with a balance of one share (normally \$1.00 per share) over a thirty-day base period expressed as a percentage of the value of one share at the beginning of the thirty-day period. This resulting net change in account value is then annualized by multiplying it by 365 and dividing the result by 30.

⁴ Standard & Poor's fund ratings are based on analysis of credit quality, market price exposure, and management. According to Standard & Poor's rating criteria, the AAAm rating signifies excellent safety of investment principal and a superior capacity to maintain a \$1.00 per share net asset value. However, it should be understood that the rating is not a "market" rating nor a recommendation to buy, hold or sell the securities. For a full description on rating methodology, visit Standard & Poor's website (http://www.standardandpoors.com/en_US/web/guest/home).

*As of March 31, 2022

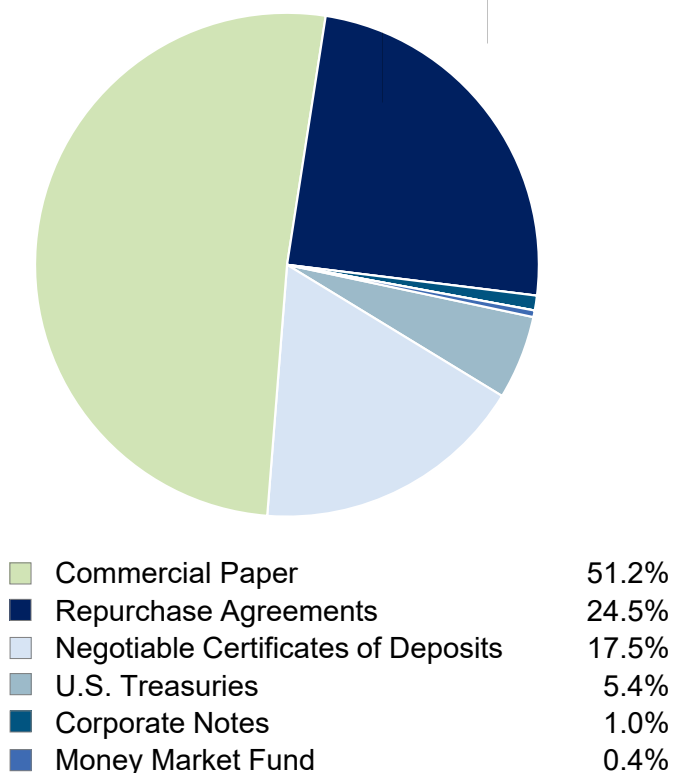
NHPDIP Portfolio Breakdown



NEW HAMPSHIRE
Public Deposit
Investment Pool

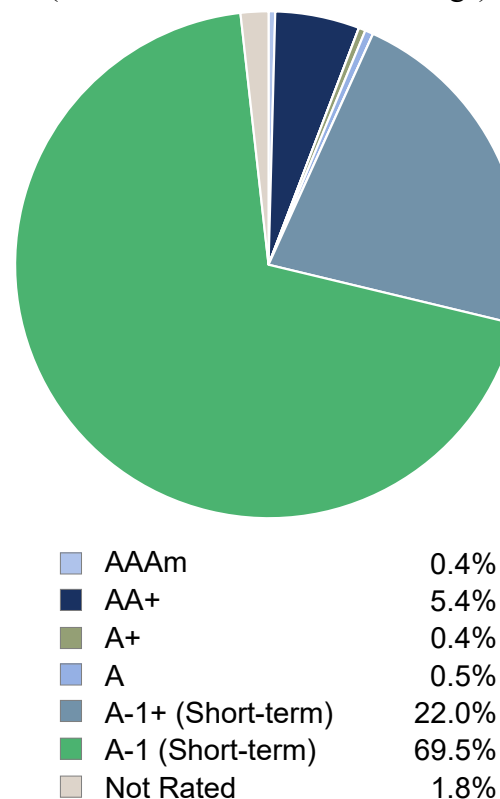
Fund Diversification

Sector Composition



As of March 31, 2022

Credit Quality Distribution
(Standard & Poor's Fund Ratings)



**Percentages may not total 100% due to rounding.*

Why Do Investors Join NHPDIP?



Objectives:

- **Safety – Preservation of Principal as a Primary Objective**
- **Liquidity – Ability to meet expected cash needs**
- **Yield – Competitively shop every purchase and sale for the best price**
- **Compliance with legal restrictions**
 - State Statutes
 - Investment Policies
- Balance between Risk and Return
- Diversification
- Convenience

PFM Asset Management LLC



NEW HAMPSHIRE
Public Deposit
Investment Pool

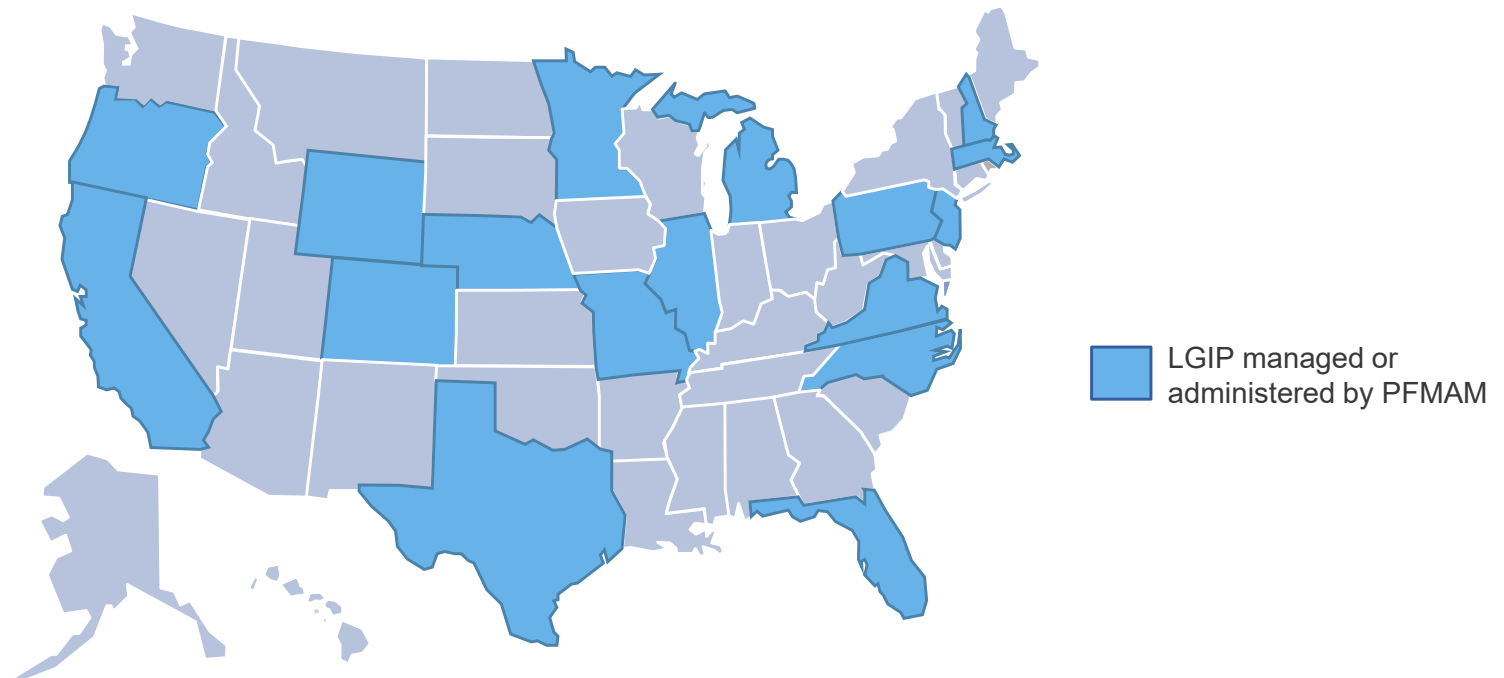
- PFM Asset Management LLC (PFMAM) has more than 40 years' experience in managing high-quality portfolios.
- \$177 billion in total assets as of December 31, 2021.
- Specialist in high-quality, short- and intermediate-duration fixed-income portfolios.
- Successfully navigated the markets during the credit crisis.
- Completely avoided defaulted credits, structured investment vehicles, subprime mortgages, collateralized debt obligations, auction-rate securities.



LGIP Experience



- PFMAM has helped pioneer the development of local government investment pools (LGIPs). The first grass roots LGIP was established in Pennsylvania in 1981 and is still managed by our team of professionals.
- We provide investment advisory and administrative services to 18 pooled investment programs. As of December 31, 2021, these programs have over \$42 billion in combined total assets from 5,450 participants.





Fixed Income Portfolio Management

PHILOSOPHY

Safety	Preserve capital with high-quality investments
Liquidity	Plan for and provide liquidity as needed
Return	Seek to increase earnings through disciplined portfolio strategy

APPROACH

Portfolios are designed to match our clients' specific investment needs.

We seek to achieve strong results by:

- 1 Understanding our clients' investment objectives
- 2 Carefully matching maturities to the client's cash flow needs
- 3 Limiting investments to those of high quality
- 4 Selecting investments based on relative value
- 5 Utilizing low-risk portfolio management techniques to add value

PFMAM's Credit Review Philosophy



- Utilize credit in seeking to generate above benchmark returns with minimum volatility
- Integrated into broader investment process
- Research conducted “on the desk” by portfolio managers and traders
- Emphasize emerging industry and macro trends
- Build in a “margin of safety”

Issuer Analysis	Macro / Industry Analysis
<ul style="list-style-type: none">✓ Balance sheet: ratios and analysis✓ Earnings: actual and projections✓ Asset quality and impairments✓ Debt and liquidity levels✓ Corporate governance✓ Prices of bonds, equity, and credit default swaps✓ Supply and trading volume✓ Analysts' recommendations	<ul style="list-style-type: none">✓ Macro-economic conditions✓ Industry trends✓ Competitive environment✓ Business cycle✓ Regulatory environment✓ Rating agency actions✓ Sovereign credit developments✓ Geopolitical risks



- U.S. Bank is the custodial bank
- Cutoff Times
 - 2:00 p.m. for same day wires
 - 4:00 p.m. for next day ACH
- Client Services Group is located in Harrisburg, PA
- Enhanced Communication and Security – Connect, our online client portal
 - Initiate transactions by ACH and wire
 - Review historical transactions
 - Download historical statements
 - Ad hoc reporting
- Specialized services such as procurement card programs

Security Features



- Customized account permissions
- Call back verification
- Mandatory internal dual-review
- Multi-factor authentication
- Information sharing restrictions
- Messaging Center
- Notification Center
- Enhances visualizations

Account Activities That Trigger An Email Notification

Account Permissions	Phone & Connect Transactions	Wire/ACH Instruction Changes	Permission Changes	Document Uploads
View Only	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Perform Phone & Connect Transactions*	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Perform Wire/ACH Instruction Changes	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Green boxes represent all available notifications to customize user preferences.

* Individuals authorized to perform account transactions and/or wire/ACH instruction changes will automatically receive email notifications related to these account activities. Notifications related to these specific actions are not optional. They can be configured to go to multiple individuals for broader account oversight.

Cash Management Services



NEW HAMPSHIRE
Public Deposit
Investment Pool

Deposits &
Purchases



NEW HAMPSHIRE
Public Deposit
Investment Pool

Withdrawals &
Redemptions

Dedicated Client Services
Group

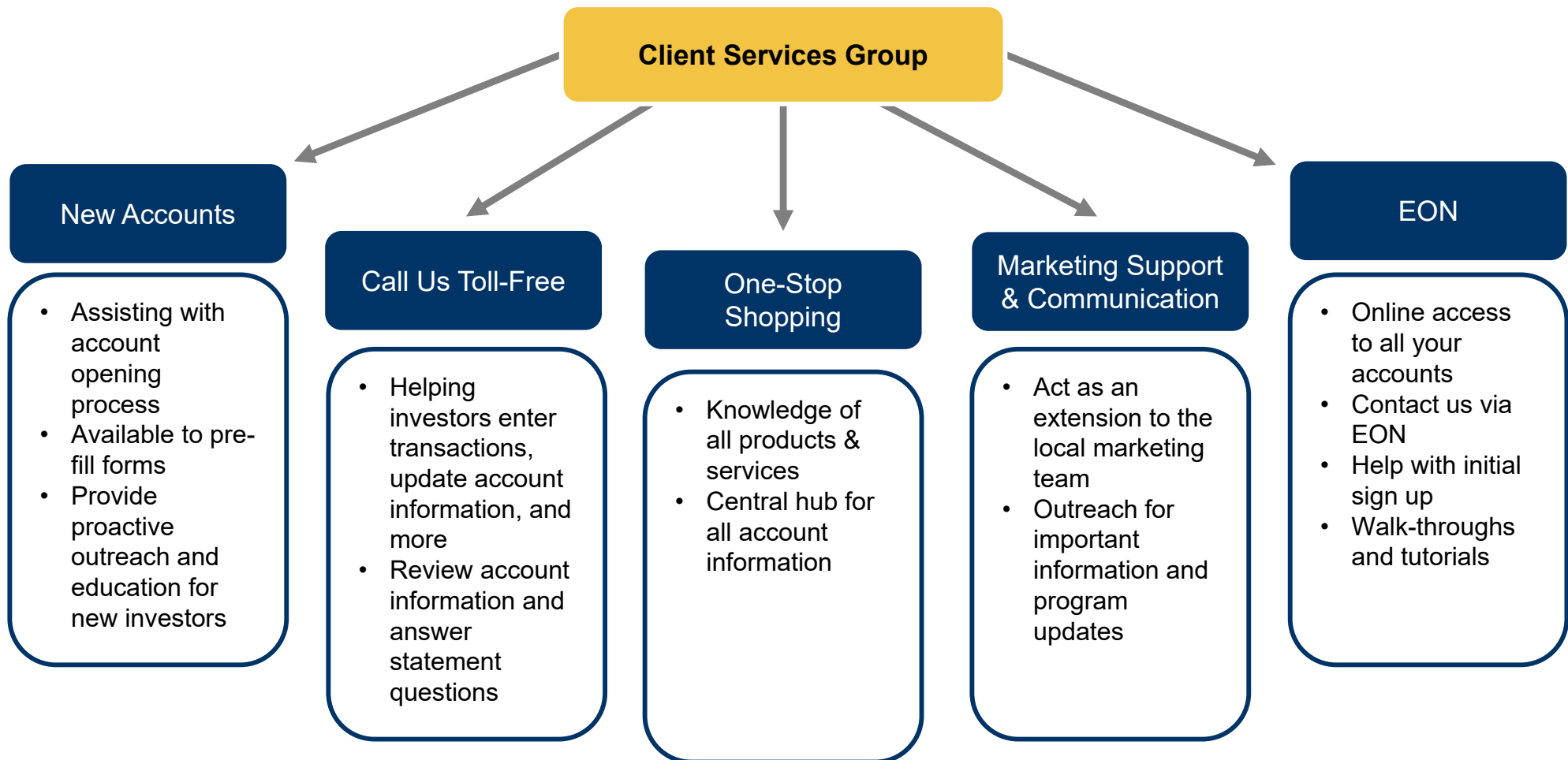
Phone: 1-844-464-7347

www.nhpdip.com

- State Aid Deposits
- ACH Deposits
- Wire Purchases
- Lockbox Deposits

- ACH Redemptions
- Wire Redemptions

The Client Services Group



Your NHPDIP Team



NEW HAMPSHIRE
Public Deposit
Investment Pool

John Molloy, CFA
Program Manager
Katia Frock
Assistant Program Manager

Beth E. Galperin
Program Representative

Client Services Group

- **Kecia Vaughn**, Key Account Manager
- **Lynn Wirrick**, Client Consultant
- **David Whiting**, Client Consultant
- **Anne Parker**, Client Service Representative
- **Twinkle Malhotra**, Client Service Representative

Call us for:

Transactions • Forms • Questions about statements • Sample Documents (i.e. RFPs, Investment Policies) • Questions about EON

1-(844)-464-7347 or 1-(844)-4NH-PDIP

Hours of Operation: Monday thru Friday – 8:30 a.m. to 5:30 p.m.

Disclaimer



*This information is for institutional investor use only, not for further distribution to retail investors, and does not represent an offer to sell or a solicitation of an offer to buy or sell any fund or other security. Investors should consider the Pool's investment objectives, risks, charges and expenses before investing in the Pool. This and other information about the Pool is available in the Pool's current Information Statement, which should be read carefully before investing. A copy of the Pool's Information Statement may be obtained by calling 1-844-464-7347 or is available on the NH PDIP website at www.nhpdip.com. While the Pool seeks to maintain a stable net asset value of \$1.00 per share, it is possible to lose money investing in the Pool. An investment in the Pool is not insured or guaranteed by the Federal Deposit Insurance Corporation or any other government agency. Shares of the Pool are distributed by **PFM Fund Distributors, Inc.**, member Financial Industry Regulatory Authority (FINRA) (www.finra.org) and Securities Investor Protection Corporation (SIPC) (www.sipc.org). PFM Fund Distributors, Inc. is an affiliate of PFM Asset Management LLC.*

Details about the Pool's investment objectives, permitted investments and expenses can be found in the Information Statement. Past performance is no guarantee of future results. Yields will fluctuate as market conditions change. The current fund performance may be higher or lower than that cited.